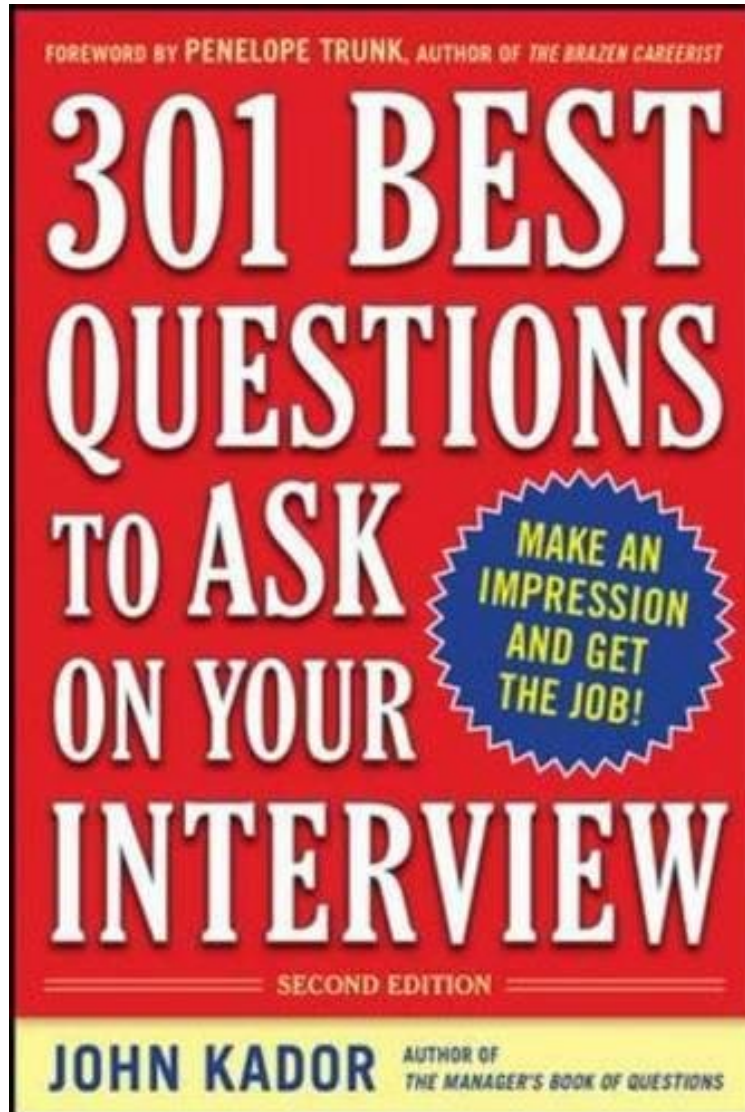


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301 Best Questions to Ask on Your Interview, Second Edition

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John Kador : 301 Best Questions to Ask on Your Interview, Second Edition before purchasing it in order to gage whether or not it would be worth my time, and all praised 301 Best Questions to Ask on Your Interview, Second Edition:

4 of 4 people found the following review helpful. There are some great questions in this book, BUT...By D. MeyerFirst, take the claim that there are 301 questions in this book with a grain of salt. (1) THEY ARE NOT NUMBERED, except within chapters (for example, the questions in chapter 12 are numbered 12-1, 12-2, 12-3, etc.) (2) Many of the questions are repeated - a question may appear in four different chapters. That's fine if the question is

relevant to the different situations covered in these chapters, but don't call them four questions when they are actually ONE question, repeated multiple times. (3) The author admits, right in the introduction, that he has fewer than 301 questions. Here is exactly what he says, about expanding the previous edition, "201 Questions" (page xvi): "This book is expanded with 100 brand-new questions designed to give you the edge. A number of questions from the previous edition have been retired." So, do simple math here: 201 questions plus 100 new ones, minus a handful = FEWER than 301 questions. When I reached the paragraph that begins "Your goal is to avoid the money subject" on page 160, I did a double-take. It sounded too familiar. So I flipped back - and sure enough, that exact paragraph, in its entire 10 lines, appears on page 28. Word for word. This is ridiculous. I don't know what prompted this, but the author could have at least paraphrased his intention and put it into different words. In summary, this book would probably have been much shorter if it did not repeat itself multiple times. So read it with a highlighter in hand, highlight the things you'd like to see again, and cut it down considerably for your use. 0 of 0 people found the following review helpful. Great interview prep book! Helped me secure my job! By tsa7272 This dramatically improved my prepping for interviews - My interviewer most recently explicitly said "wow you have some really great questions", which made me feel this was worth a review. They break the book down into chapters as "Questions for HR, Questions for headhunters, Questions for Hiring Managers, Etc". They also break parts of the book down into "Questions for sales jobs, questions for XXX jobs", etc. "You don't need to read the whole book, but a brief flip through in less than an hour will help you pull out about 10-15 great questions and tactics for when/how to ask. Another main point of this book that helped me was asking a question before the interview starts, that really impressed my interviewer I thought, and helped me focus the rest of the discussion on pertinent details about my resume. Good luck ! 0 of 0 people found the following review helpful. Five Stars By Lora Johnson nice

Revised and updated for today's job market, the bestselling handbook for the ahead-of-the-curve job seeker "Is there anything you'd like to ask us?" This question can paralyze even the most seasoned job applicants. But with 301 Best Questions to Ask on Your Interview at your side, you'll be ready with a response that demonstrates your confidence and ability to see the whole picture and think on your feet. This second edition of the bestselling job seeker's resource delivers proven, up-to-the-minute tools for job hunters who want to shine in this most crucial part of the interview process. Written with the participation of hundreds of recruiters, job coaches, hiring managers, and Fortune 500 HR specialists, this book is the best available source for the questions that can advance your candidacy and convince interviewers that you're the best person for the job. Other features, including examples of the most powerful questions you can ask and the questions NEVER to ask, make 301 Best Questions to Ask on Your Interview your go-to guide for get-noticed, get-hired tips and techniques and expert guidance to put you in the driver's seat at your next interview. John Kador is the author of several books, including *The Manager's Book of Questions* and *How to Ace the Brainteaser Interview*. A professional business writer and consultant, he has produced numerous speeches, annual reports, scripts, case histories, white papers, and news releases for Johnson Johnson, Pfizer, Adecco, IBM, Sears, and other corporate clients. He lives in Winfield, Pennsylvania.

From the Back Cover Ask the right questions and land the job of your dreams! To really shine in your job interview and to get that dream job, the questions you ask must be at least as memorable as the answers you give. Today it's the questions you ask that set you apart from the dozens of qualified candidates competing for your job. Make your questions demonstrate that you are a superstar, a world-class candidate who will add significant value to the job from Day One. 201 Best Questions to Ask on Your Interview arms you with the questions and techniques you need to nail this most crucial part of the interview process. Packed with 201 proven questions, including examples of some of the smartest and dumbest interview questions from hundreds of recruiters, job coaches, hiring managers, and Fortune 500 human resources professionals, this hands-on guide gives you the edge you need. Improve your odds. March into your next interview fortified with questions such as: What exactly does this company value the most and how do you think my work for you will further these values? What kinds of processes are in place to help me work collaboratively? What's the most important thing I can do to help within the first 90 days of my employment? In what areas could your team use a little polishing? When top performers leave the company, why do they leave and where do they usually go? What do you see in me? What are my strongest assets and possible weaknesses? I am very interested in this job, and I know your endorsement is key to my receiving an offer. May I have your endorsement? Ask and you shall receive. In today's hyper-competitive job market, asking smart questions sets you apart from the competition. Turn to 201 Best Questions to Ask on Your Interview for get-noticed, get-hired tips and techniques that will help you ace your next interview. About the Author About the Author John Kador is the author of several McGraw-Hill titles, including *Pricing With Confidence*, *How to Ace the Brainteaser Interview*, *201 Best Questions to Ask on Your Interview*, and *The Manager's Book of Questions*. He divides his time between writing books and a range of corporate writing services, including speeches, annual reports, scripts, case histories, white papers, and news releases. His corporate clients include Johnson Johnson, Pfizer, Adecco, IBM and Sears.