

(Download pdf) 25 Things to Say to the Interviewer, to Get the Job You Want

## 25 Things to Say to the Interviewer, to Get the Job You Want

*Dexter Hawk*

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**Dexter Hawk : 25 Things to Say to the Interviewer, to Get the Job You Want** before purchasing it in order to gauge whether or not it would be worth my time, and all praised 25 Things to Say to the Interviewer, to Get the Job You Want:

3 of 3 people found the following review helpful. Amazing Read for the Job Market! By DS648210 The book provided real insight on what to say during the interview to get the job you want. Since reading this book, I have had the opportunity to move past the first and second interview for a position I am currently interviewing for at this time. Definitely a recommend read for the job market. 9 of 9 people found the following review helpful. Will give you a few things to think about. By JustinHoca I would recommend this book to a graduating student who is out there interviewing for the first time. But he might have a hard time saying some of the 25 things without experience to prove

it. Here's the list: 1. I don't guess or assume anything. 2. I'm ready for problems before my boss and they are staring me in the face. 3. I take responsibility when things go wrong. 4. I crank out more work than is expected of me. 5. I compete fair and square. 6. I've serious goals; I work hard for them. 7. I write lucid, succinct memoranda. 8. I'm always on time. 9. I'll get to know my business. 10. I read trade magazines. 11. I fit in anywhere. 12. I understand boss-speak. 13. I'm looking for a career. 14. I've a sense of humor. 15. I take a stand only on big issues. 16. I don't dismiss or underestimate anyone. 17. I get to know and learn what everyone in my company is doing. 18. I don't waste time settling scores. 19. I deliver on my promises. 20. I don't whine or complain. 21. I've a good sense of timing. 22. I keep my mouth shut (to both co-workers and outsiders). 23. I speak the truth. 24. I turn out good work. 25. I get along with my co-workers; I make myself get along with my boss.

I thought back to my last corporate interview-- a job I didn't get-- and wonder if it would have made a difference had I incorporated some of the above-- namely #11, 12, 15 and #22. Hawk goes quickly through the points, mainly giving his rote interview sentences that go along. The point is to get the job, not necessarily to be completely honest (because nobody does #22). I think one can argue that all 25 points are biblical, or could find a Bible verse or anecdote to go with them. Truthfulness (#23), going above-and-beyond (#4), and humility (#16) are all found in the list. As such, I liked the book. Not much meat in it-- no advice on how to insert these things to your cover letter, for example. But I'd recommend it to someone graduating from school going on interviews the first time. 3 stars out of 5.0 of 0 people found the following review helpful. Work the concepts from a genuine space; they work! By Back2Life Understanding these concepts will help you get and keep a job. After having read the book, I realize that, on some level, I already know these things after over 25 years in the workforce. But, I also realize that it is easy to take every one of these concepts for granted. These 25 ideas do not go without saying. This book has put into words, the ideals that interviewers want in an employee, but probably have not conceptualized themselves. Give the book a chance; read the concepts with an open mind; try to work the ideas from a genuine space. I promise you will be successful! Working to inculcate these ideas into my work life has over doubled my salary in the span of 5 years.

If you're looking for a job that lets you do what you're good at, pays you what you're worth, read this book....Here's a one-of-a-kind book that will teach you how to get past interviewers. But that's the half of it. It'll also tell you the life lessons you need to succeed in business, in your career, in your life. When you finish reading this book, you'll know what it takes most successful people, at least, half a lifetime to learn. Lucky you found it. (quoted from the book)